



ALTAFOL

"Empowering Health, Elevating Beauty"





About Us

AL-TAFAO'L Trading Company is a leading importer and distributor in Qatar, specializing in pharmaceuticals, medical and laboratory equipment, FMCG, and cosmetics.

With over 35 years of experience, we have firmly established ourselves as a trusted provider of healthcare and beauty solutions in the Qatari market. Our portfolio includes a wide range of globally recognized brands, serving both professional and retail customers.

Our commitment to quality is reflected in our comprehensive product training programs, ensuring that we deliver the highest standards of knowledge and expertise.

By partnering with key sales networks throughout Qatar, we continue to strengthen our position, offering our customers the finest health and beauty products available.

Vision

To be the trusted partner in healthcare and beauty, setting standards for excellence and evolving to meet the needs of our customers and partners

Mission

To provide premium healthcare and beauty solutions in Qatar, ensuring top quality, innovation, and customer satisfaction

Proposition

With over 35-year legacy of excellence, AL-TAFA'OL Trading Company is dedicated to improving the health and beauty of the community by offering a diverse portfolio of world-class products. Our extensive network, industry expertise allow us to deliver superior value to our customers, making us the preferred choice in the market.

Core Values

Excellence | Integrity | Customer Focus | Collaboration | Respect

Altafaol Trading Company operates through four key divisions: **Pharmaceuticals, Cosmetics, Medical Equipment, and FMCG.**

Each division is supported by exclusive partnerships with leading global brands, ensuring a wide range of high-quality products tailored to both professional and retail clients.

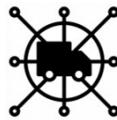
Our business model is built on:

Business Model

This integrated model allows us to adapt to market demands while consistently providing value to our clients and partners.



Strategic Sourcing: Partnering with top-tier international manufacturers for exclusive distribution rights.



Comprehensive Distribution: Leveraging a robust logistics network to deliver products efficiently across Qatar.



Customer-Centric Approach: Offering tailored product training and support to ensure the best customer experience



Diverse Market Reach: Serving government institutions, healthcare providers, and retail customers, maintaining a dominant market position across sectors.



Our Legacy

Sheikh Soud Bin Abdullah Al Thani is a prominent Qatari entrepreneur with a diversified portfolio spanning multiple industries, including healthcare, real estate, and security. He owns several well-established companies, including Grade A security firms, a substantial real estate portfolio, and a successful pharmacy chain.

Under his esteemed leadership, AL-TAFAO'L Trading Company, established in 1987, has grown into a market leader in the distribution of pharmaceutical, cosmetic, and other healthcare products in Qatar.

The company has built a reputation for excellence over 35 years, consistently delivering high-quality products through a robust distribution network spanning 18 countries and holding over 60 exclusive distributorships.

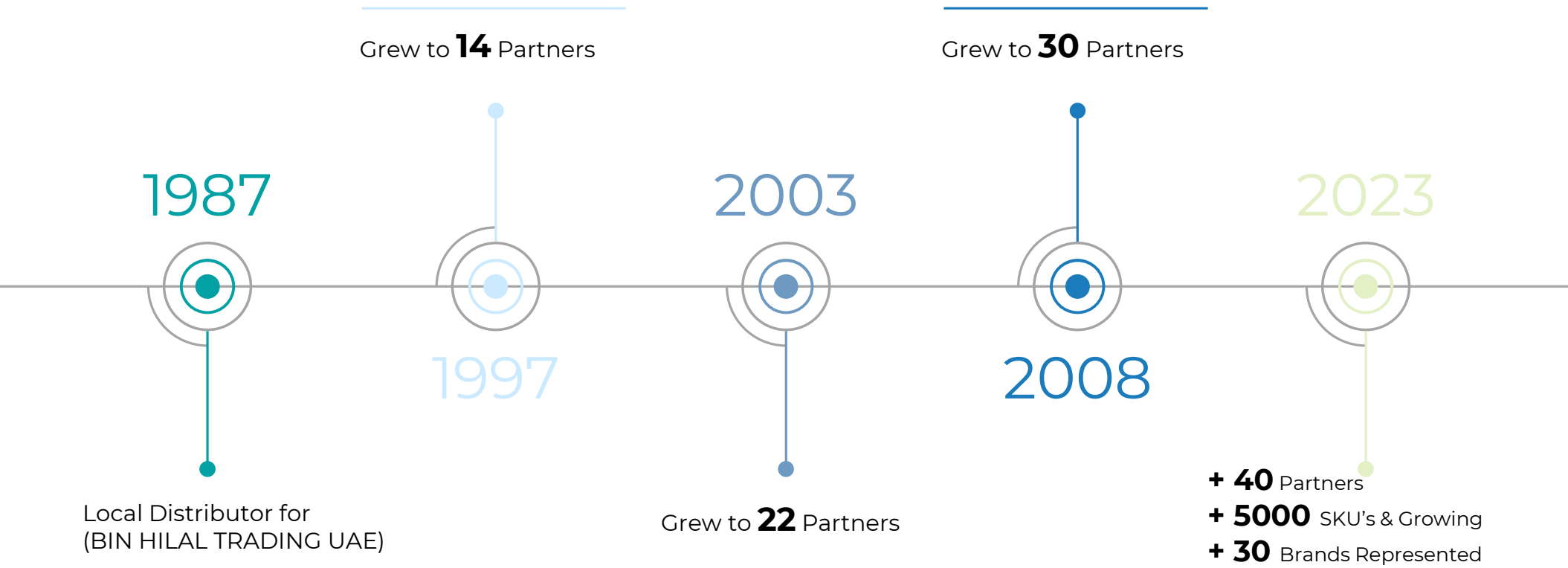
Sheikh Soud's visionary approach has enabled the company to maintain a competitive edge, becoming a trusted supplier to the Ministry of Health and various governmental institutions. His commitment to innovation, strategic growth, and operational efficiency drives the success of AL-TAFAO'L Trading Company.



Sheikh Soud Bin Abdullah Al Thani
Chairman



Our Journey



Global Partner's Network



- + 18 Country
- + 5000 SKU's & Growing
- + 30 Brands Represented



Pharma

**14
Partners**



Cosmetics

**6
Partners**



**Medical
Equipment's**

**13
Partners**



FMCG

**14
Partners**



**Our
Partners**



**30+
BRAND**

Our Partners

PHARMA



Our Partners

MEDICAL EQUIPMENTS

InBody

inmoclinc

COREMEC

ASPEL
MEDICAL EQUIPMENT

strèta

MIR
MEDICAL INTERNATIONAL RESEARCH

Medtronic

NOxBOX Ltd

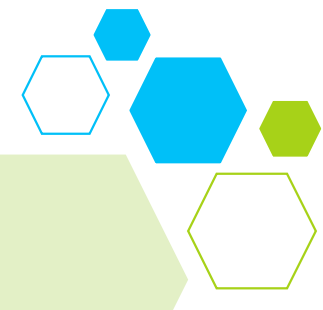
HIPOKRAT

Hammerlit
... made to work

Cole-Parmer
scientific experts

GAES
médica

CHINESPORT
ITALIA



Our Partners

FMCG



Our Partners

COSMETICS

LABO
LABO COSPROPHAR

INSTITUT
ESTHEDERM
PARIS

UNICSKIN
YOUR EFFECTIVE SOLUTION

 Sandine
ZARTAUX
PROFESSIONAL COSMETICS

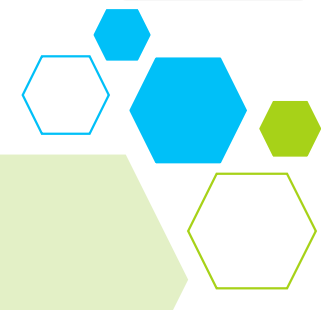
BIODERMA
LABORATOIRE DERMATOLOGIQUE

 3CHÊNES[®]
LABORATOIRES
Produits de Santé par Nature





Our Valuable Clients



Our Strategic Edge



Exclusive Distribution
Rights to Global Brands



Long-standing Relationships with
Government and Major Sales Networks



Comprehensive Product Training and
Support

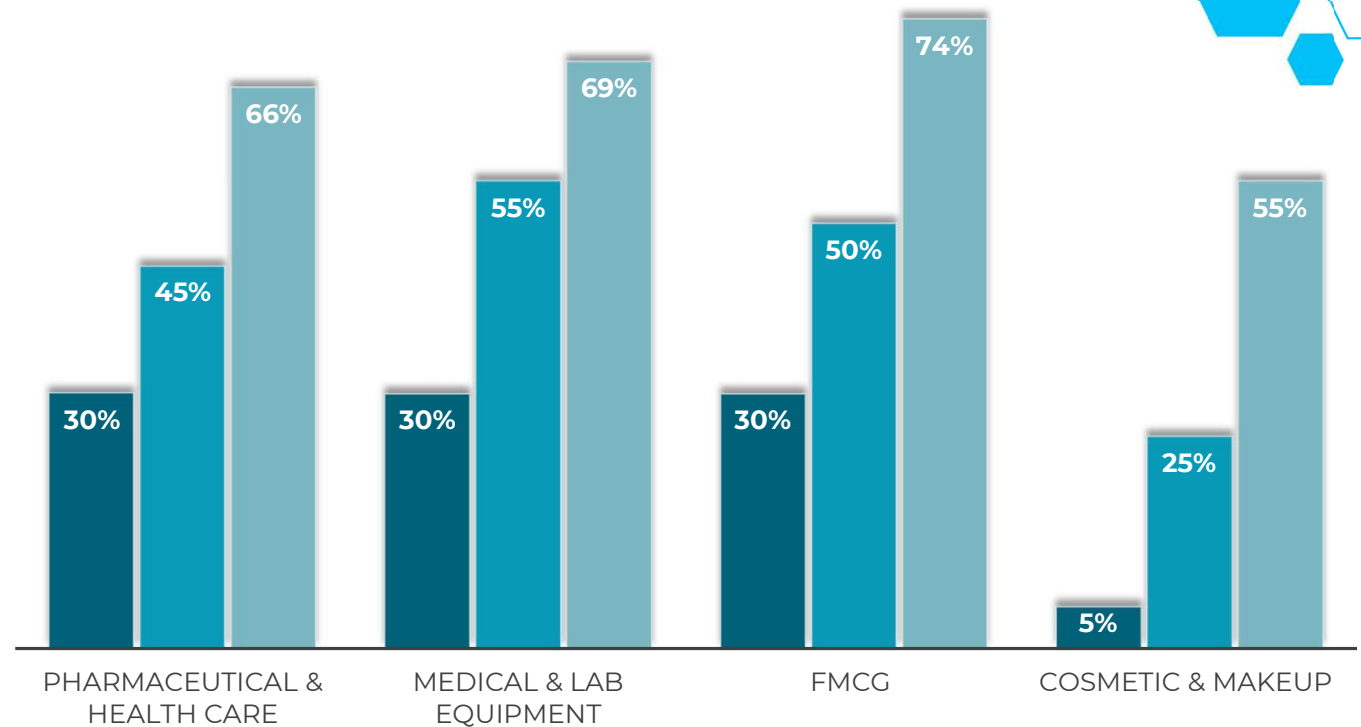


Diverse Product Portfolio Covering Multiple
Sectors



Strong Market Leadership and Brand
Reputation

Financial Performance



Over 20% annual growth rate
over the past 3 years

Logistics

FACILITY



3 warehouses
with over
2200 sqm

SECURITY



CCTV camera
system
connected with
MOI

EQUIPMENT



Latest
logistics
equipment

SAFETY



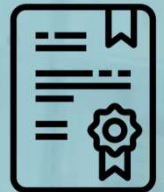
Fire fighting
system
connected with
civil defense

FLEET



12 fully
equipped
vehicles

RECOGNITION



Registered as high
standard WH
according to
governmental
records

Future Outlook

1



**Expand Market
Leadership in
Healthcare and
Beauty Sectors**



**Diversify
Product
Portfolio
Across
Emerging
Categories**



**Invest in
Digital
Transformation
and
E-Commerce
Solutions**



**Strengthen
Supply Chain
and
Operational
Efficiency**



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